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STUDY MODULE DESCRIPTION FORM				
Name of the module/subject Entrepreneurship		Code 1011105231011105034		
Field of study Engineering Management - Part-time studies -	Profile of study (general academic, practical) (brak)	Year /Semester 2 / 3		
Elective path/specialty	Subject offered in:	Course (compulsory, elective)		
Marketing and Company Resources	Polish	elective		
Cycle of study: Form of study (full-time,pa				
Second-cycle studies part-time		me		
No. of hours		No. of credits		
Lecture: 10 Classes: - Laboratory: -	Project/seminars:	2		
Status of the course in the study program (Basic, major, other)	(university-wide, from another fiel	d)		
(brak) (brak)				
Education areas and fields of science and art		ECTS distribution (number and %)		
Responsible for subject / lecturer:	Responsible for subject	/ lecturer:		
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Wydział Inżynierii Zarządzania Strzelcka 11, Poznań	Wydział Inżynierii Zarządzania Strzelecka 11, Poznań			
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Prerequisites in terms of knowledge, skills and social competencies:

1	Knowledge	Student knows the basic concepts of finance, management and law. It has a general knowledge of the business and the functioning of companies in a market economy		
2	Skills	The student has the ability to perceive, to associate and interpret phenomena in business and economy		
3	Social competencies	The student understands and is prepared to take on social responsibility for decisions made when running business		

Assumptions and objectives of the course:

The ability to become entrepreneurs and estimate the costs associated with this process. Identification of barriers of company development. Identification of success factors.

Study outcomes and reference to the educational results for a field of study

Knowledge:

- 1. Student knows the nature and specificity of small businesses [K2A_W01, K2A_W12]
- 2. Student has knowledge that allows to plan and start a business [K2A_W05, K2A_W15, K2A_W18]
- 3. Student has knowledge of the most important success factors and barriers in running a business [K2A_W05, K2A_W15]
- 4. Student knows the sources of funding for innovation and the early stages of business [K2A_W09]

Skills:

- 1. Student has the ability to plan the activities of its company [K2A_U01, K2A_U05]
- 2. Student is able to register a business [K2A_U02, K2A_U07]
- 3. Students can choose the optimal structure of financing business [K2A_U03, K2A_U06]

Social competencies:

- 1. Student is prepared to become entrepreneurs [K2A_K03, K2A_K06, K2A_K07]
- 2. Student is able to effectively communicate about entrpreneurs problems and defend their position [K2A_K01, K2A_K05]
- 3. The student is aware of the social role it plays an entrepreneur [K2A_K02]

Assessment methods of study outcomes

written exam

discussion summarizing the lecture which gives the opportunity to evaluate the student's understanding of the issues.

Course description

- 1 Essence of small and medium-sized enterprise (SMEs definitions, demography of SMEs sector in Poland, the most common legal forms of business, social and economic role of the entrepreneur)
- 2 Barriers to the development of entrepreneurship (Typology of barriers, significance of the individual barriers to enterprise)
- 3 Success Factors (theoretical approaches for the survival and development of enterprises, key success factors)
- 4 Business planning (motivators for running a business, business plan structure)
- 5 Registering a business (registration procedure, the fundamental choices in the registration process and their effects, costs of registration, basic tax aspects of business registration)

TEACHING METHODS:

- I. PROVIDING KNOWLEDGE:
- 1. Lecture: informative, problematic, conversational
- 2. Chats
- 3. Reading, talks
- II. SEEKING METHODS:
- Case study
- 2. Brainstorming
- 3. SWOT
- 4. Discussion: the round table, pyramid, seminar, report
- III. PRACTICAL TRAININGS:
- Auditorium practics
- 2. Metodology: demonstrative, project, workshop
- IV. EXPOSING METHODS:

Display (movie)

Basic bibliography:

- 1. Skuza, A. (2015). Przedsiębiorczośc zorganizowana. Startupy, inwestorzy, pieniądze. Wydawnictwo Helion
- 2. Targalski, J. (2014). Przedsiębiorczość i zarządzanie małym i śerednim orzedsiebiorstwie. Difin
- 3. Zadora, H., Beck, C.H., (2009) Finanse małego przedsiębiorstwa w teorii i praktyce zarządzania.
- 4. Cieślik, J. (2008). Przedsiębiorczość dla ambitnych, Jak uruchomić własny biznes. Wydawnictwa Akademickie i Profesjonalne
- 5. Łuczka, T. (red.) (2007) Małe i średnie przedsiębiorstwa. Szkice o współczesnej przedsiębiorczości. Wydawnictwo Politechniki Poznańskiej
- 6. Łuczka, T.(2001). Kapitał obcy w małym i średnim przedsiębiorstwie. Wybrane aspekty mikro- i makroekono-miczne. PWN

Additional bibliography:

- 1. Dominiak, P. (2005). Sektor MSP we współczesnej gospodarce. PWN
- 2. Piasecki, B. (red.) (2003). Ekonomika i zarządzanie małą firmą. PWN
- 3. Rogut, A. (2000). Małe i średnie przedsiębiorstwa w integracji ekonomicznej. Wyd. Uniw. Łódz.

Result of average student's workload

Activity	Time (working hours)
1. lectures	15
2. classes	20
3. exam	5
4. self studying	20

Student's workload

Source of workload	hours	ECTS
Total workload	60	2
Contact hours	40	1
Practical activities	0	0